

Table E - Number & Percentage of
Total Earned Exposures in Underserved Communities
for Commercial Multiple Peril - Non-Liability *

| Company | Total Earned Exposures For California | Total Earned Exposures For Underserved Communities | Percentage of Total Earned Exposures in Underserved Communities |
|--------------------------------|---------------------------------------|--|---|
| TOTAL ** | 634,447 | 67,921 | 10.71% |
| CRUSADER INS CO | 12,785 | 4,021 | 31.45% |
| GENERALI-US BRANCH | 6,529 | 1,346 | 20.62% |
| ZURICH INS GROUP | 1,058 | 189 | 17.86% |
| CITATION INS CO | 7,128 | 1,142 | 16.02% |
| NEW HAMPSHIRE INS CO | 807 | 117 | 14.46% |
| NORTHBROOK PROPERTY & CASUALTY | 850 | 116 | 13.61% |
| ATLANTIC MUTUAL INS CO | 503 | 62 | 12.41% |
| FEDERAL INS CO | 1,692 | 207 | 12.21% |
| VIGILANT INS CO | 540 | 66 | 12.17% |
| FIREMANS FUND INS GROUP | 7,062 | 812 | 11.50% |
| ALLSTATE INS CO | 4,694 | 537 | 11.43% |
| FARMERS INS GROUP | 327,829 | 36,429 | 11.11% |
| KEMPER INS CORP | 1,025 | 107 | 10.47% |
| STATE FARM INS GROUP | 152,681 | 15,677 | 10.27% |
| RELIANCE INS GROUP | 1,927 | 188 | 9.76% |
| LMI INS CO | 5,094 | 463 | 9.10% |
| COMMERCIAL UNION INS GROUP | 14,246 | 1,236 | 8.68% |
| TRAVELERS INS COS | 3,837 | 311 | 8.11% |
| AETNA INS COS | 4,522 | 357 | 7.90% |
| HARTFORD FIRE INS GROUP | 3,657 | 247 | 6.77% |
| CALFARM INS CO | 3,197 | 165 | 5.16% |
| AMCO INS CO | 17,882 | 906 | 5.07% |
| SEQUOIA INS CO | 41,024 | 2,486 | 6.06% |
| CALIFORNIA CAPITAL INS CO | 13,881 | 734 | 5.29% |
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* See Definitions

** Represents approximately 38% of the market.